

News Release

2015 Second Quarter Report

Issued by: BizLink Holding Inc. (TWSE code: 3665)

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BizLink Holding Inc. (TAIEX: 3665) announced CPA reviewed Q2'15 consolidated net sales revenue of NT\$ 2.042 billion (approx. US\$ 66.216 million), an 8.33% YoY* increase (in NT\$) with gross profit margin of 26.34% and NT\$ 1.85 EPS (approx. US\$ 0.0599). Gross margin for the quarter was at 26.34%, a relative decrease in both QoQ and YoY terms. Net income was -7.8% YoY and +2.06% QoQ (in NT\$).

Q2 Update:

- IT products accounted for 51% of revenue in Q2, an increase of 5 percentage points QoQ. The main growth drivers were Docking Stations. Adapters (dongles) made a major contribution to IT revenue as global trends continue towards slimmer products that are in a transitory period between communication signals.
- Motor vehicle harness sales suffered mainly due to the West Coast Port Strikes, with North American manufacturers receiving backlogged shipments. Revenue contribution slipped 4 percentage points to land at 27%.
- Shipments for Medical Equipments increased, raising revenue contribution by 1 percentage point to 10%.
- The contribution of Consumer Electronics and Photovoltaic products remained flat, each contributing 1%.

The third quarter will have two car manufacturers going on their annual summer break for product line maintenance. However, this will coincide with the summer upswing of orders from sports vehicles and the launch of a new Electronic Vehicle—an SUV. The expected net impact on revenue should be neutralized.

The energy storage device harnesses is expected to start mass production in late Q3. USB Type-C interface peripherals are expected to be launched as scheduled, same as the new docking station model. From the dual perspectives of expanding product lines and enthusiastic consumer adoption, the outlook for both these products is optimistic.

Note* : 2014 Q2 consolidated revenue was NTD 1,885,094 thousand (approx. USD 62,605 thousand)
(CPA audited)

	In USD Thousand
YoY	Net Sales
2014 Q2	62,605
2015 Q2	66,216
Change %	8.33%

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