# **Fact Sheet for Investors**



### **CORPORATE HIGHLIGHTS**

## **BizLink Business Profile:**

#### **Where Possibilities Connect**

- Serve customers at forefront of emerging endmarkets, from EV to AI to Semi Cap, to realize their vision via custom solutions.
- In 2023, we launched our "4 x 4 Strategy", utilizing our 4 Strategic Industries of the Future across 4 regions for long-term growth.

#### **Market and Product Focus**

- Supplier of cable and wire harness and assembly, connectors, and box build/system integration to transmit data, power or signal for our end-markets.





### Addressable End-Markets

Servicing customers across both kinds of major business models:

- High Mix Low Volume: Flexibility and agility to quickly adjust to ever-changing customer needs
- <u>High Volume Low Mix</u>: Maintaining cost competitiveness and high sourceability for product's lifecycle

### **Notable Segment Customers:**

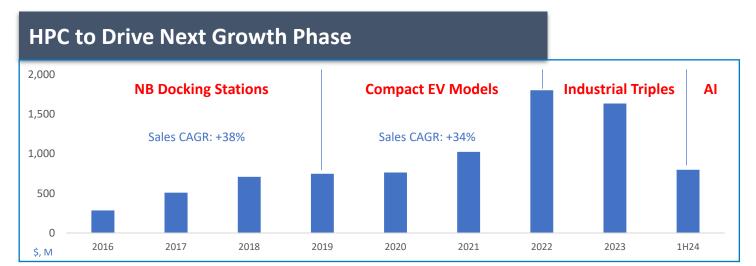
- IT DataComm: US CSP #1 and #2, AEC #1, "D", Networking #1 and #2
- Industrial: "S", Capital Eqpt #1 and #2, Healthcare #1 and #2, Automation #1
- Electrical Appliance: "D", "B"
- Auto: "T", Offroad, HVAC



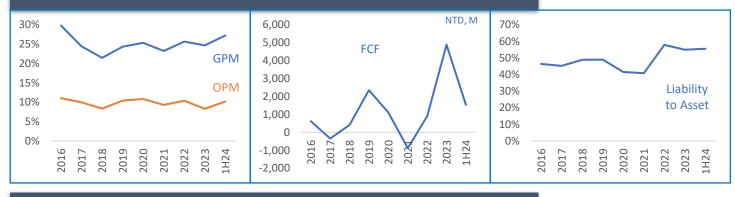
# **Fact Sheet for Investors**



### **FINANCIAL HIGHLIGHTS**



# **Generating Cash to Deleverage...**



# ...and to Invest in Long-term Growth

**Long-term Rolling Average** 

R&D/Sales: 2.56%

CapEx/Sales: 3.76%

**3-year Rolling Average** 

R&D/Sales: 2.85%

CapEx/Sales: 4.98%

**Fund-raising:** 

ECB: 5 rounds

GDR: 2 rounds

Gradual and Consistent

Segment and Regional Diversification

**Accelerated Growth** 

2016 Bolt-On



2017 Landmark

2020 Bolt-On **>** 

2022 Indmark 2020 Bolt-On



With more to come...

Jo Yeh Spinneret Broadway

Leoni EA business

Speedy Industrial (Capital Eqpt) Leoni IN business (Industrial)

Easys (Capital Eqpt) Pending Targets: 3C's, people

# **Fact Sheet for Investors**



## **OTHER HIGHLIGHTS**

## **Long-only Shareholder Base**

#### **Top Foreign Holders**

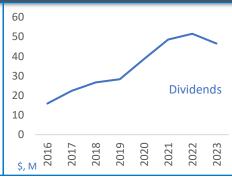
- T Rowe Price
- Sumitomo
- Norges Bank
- Polaris Capital
- Zurcher Kant.
- FMR

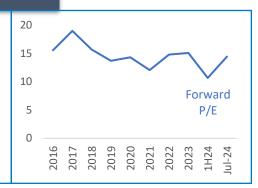
#### **Top Local Holders**

- Cathay Life
- Mercuries Life
- Fubon Life
- KGI Life

## **Long-term Shareholder Returns**







# **Current Sell-side Coverage**

**Foreign Broker** 

BofA

Daiwa

Daiwa

Nomura

CLSA

JP Morgan

#### **Local Broker**

KGI

SinoPac

Yuanta

MasterLink

Fubon

## **Active IR Outreach and Recognition**

### Past Activities (With More to Come)

- 2022-1H24: 260-270 meetings per annum in 2022-2023, 168 in 1H24
- Quarterly results call: materials
- NDR: Sept 2023 (NY), May 2024 (HK), Sept 2024 (SG + MY)
- Computex 2024 HPC learn-in

Awards Received: 2019-2024

Institutional Investor: 3 yrs

IR Magazine: 3 yrs

AsiaMoney: 5 yrs

Newsweek: 5 yrs